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*Lori Maple  
BHS Class of 2002*



**LORI (HARMEYER) MAPLE  
BHS CLASS OF 2002  
SALES DIRECTOR, MARY KAY  
COSMETICS**

Training and achievements after BHS:

Attended Cosmetology School at the Southeastern Career Center while attending high school my junior and senior years at BHS. Earned my Cosmetologist License in 2002, and went on to the Columbus School of Massage and became a Certified Massage Therapist in 2003. Joined Mary Kay Cosmetics as an Independent Beauty Consultant in 2001, my senior year at BHS, and today I am a Sales Director with Mary Kay celebrating 19 years this month.

Career summary:

I joined Mary Kay at the age of 18 when I had a love for makeup, skin care, and a hope to empower women. Mary Kay has since become a lifelong journey for me...one that has strengthened my confidence, self esteem, and has given me a safe place to grow and overcome my fears! It has been an opportunity to find and use gifts I didn't know I had, and to pass them on to other women who are in search of the same thing. I've built my business by teaching women how to take care of their skin and offering personalized beauty experiences. As a personal beauty consultant, I am someone who knows your colors, your skin, and is there to help on special occasions! I earned my first Mary Kay career car and the position of Sales Director at the age of 19, and was recognized as the youngest Sales Director to debut in our National Area. I currently have almost 100 women entrusted to my leadership, and to date have earned nine free cars as a trophy on wheels for my team's success. My team is currently ranked #30 in the state of Indiana, and we were honored this year in the \$350,000 Circle of Achievement for our sales. Mary Kay is a journey of enriching women's lives, and investing in other women is truly where I found my passion. We believe in praising people to success.

Whether I'm at a Mary Kay party or working with a new consultant who has joined my team, I love the relationships I've built through the years. Mary Kay is a family business and without the support of my husband, our children, and family I could never be where I am. I want my kids to be strong, confident individuals, and I know I can't give away what I don't own myself. More is caught than what is taught, and Nicholas and I strive to set that example everyday. I love the flexibility and freedom of being a work-from-home mom and being my own boss. I never miss what's important, and I love every minute I get to work! It's a dream career.

**Current location/residence:**

Batesville

**Family:**

My husband, Nicholas, and I have 2 beautiful children. Our son Brayden is 13 and daughter Brielle is 9. My parents are Rob Harmeyer and Mary Jane Harmeyer of Batesville.

**Best education-related memory from BHS:**

I have many great memories while at BHS that include many wonderful teachers and staff. I still enjoy seeing them out and about today! Attending Cosmetology while in high school, my Cosmetology teacher, Mrs. Carol Weberding, left the biggest impact on me. She taught me so many life lessons that I still use today, and she loved the girls in her Cosmetology class like her own daughters. She went above and beyond to teach me a trade that I love and can still use today in my current career all while leaving lasting memories with my classmates.



**A personal quote about the importance of education:**

Don't limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember, you can achieve. ---Mary Kay Ash

